

JULY 31, 2003
CONTRACT PERIOD THROUGH ~~JULY 31, 2002~~

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **PUBLICATION AND AUDIOVISUAL MATERIALS: BOOKS, DIRECTORIES, MAGAZINES, PAMPHLETS, PUBLICATIONS, REPRINTS**
AKA EDUCATIONAL MEDIA MASTER CONTRACT

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by the Board of Supervisors on **SEPTEMBER 7, 2000**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

AS/**jmk**
Attach

Copy to: Clerk of the Board
Stephen Krausnick, MCSO Procurement
Michele Donnelly, Human Services
Ben Ridge, Library
Valerie Stender, Library
Carmen Ledesma , Materials Management

(Please remove Serial 98039-X, 98100-X, and 98180-X from your contract notebooks)

EDUCATIONAL MEDIA MASTER CONTRACT

1.0 INTENT:

The intent of this Call for Bids is to establish a multiple award requirements contract with vendors of record that will allow purchase of educational media from a published price list or catalog. There are no specific items to price we are soliciting vendors that will without exception agree to the terms and conditions listed in this call for bids. If the terms and conditions are agreed upon a contract will be awarded that will allow various Maricopa County agencies to purchase on an as needed basis items that are listed in the pricing detail submitted. Amendments, supplements and/or revisions will be effective upon receipt and approval of notice to the Department of Materials Management.

2.0 TECHNICAL SPECIFICATIONS:

Educational Media is defined as any printed material or object that can provide a learning experience.

3.0 SPECIAL TERMS & CONDITIONS:

3.1 VENDOR'S PROPOSAL COLUMN:

Bidders are to complete the Vendor's Proposal Column and return it with their pricing. Failure to provide this information may result in their bid being rejected. Bidder should state either "can comply" or "can't comply".

VENDOR PROPOSAL			
(VENDOR COLUMN)	MUST	COMPLETE	THIS

3.2 TERMS AND PAYMENT:

Payment under contract will be made in the manner provided by law. Invoices shall be prepared and submitted in accordance with the instructions provided on the purchase order. Invoices shall contain the following information: purchase order number, item numbers, description of supplies and or/services, sizes, quantities, unit prices and extended totals and applicable sales/use tax. The County is not subject to excise tax.

3.3 DELIVERY:

Delivery is required F.O.B. Destination, freight pre-paid within ten (10) days of receipt of Purchase Order, to any delivery location within Maricopa County. Bidder(s) shall indicate on Pricing Documentation (Attachment A) any additional freight or handling charges that would be associated with special shipping and/or handling delivery.

3.4 EXPEDITED DELIVERY:

In the event the County (Using Agency) determines that the delivery as stated in this Contract, is not acceptable on an "exception" basis, the Using Agency shall contact the successful Bidder to determine any additional costs associated with a specific delivery. The Contractor shall respond to the specific Using Agency via FAX or other acceptable documentation, stating the additional costs associated with this request.

The Using Agency shall not advise the Contractor to proceed with the specific shipment until the appropriate documentation is received. Upon determining that the additional costs are reasonable and proper, the Using Agency shall advise the Contractor to proceed.

(VENDOR COLUMN)	MUST	COMPLETE	THIS
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Upon receipt of material and invoicing, the Using Agency shall ensure that any additional charges are in compliance with and do not exceed those costs stated in the documentation offered by the Contractor. The Using Agency shall retain all documents related to these costs within the agency P.O. file, for audit purposes.

		VENDOR PROPOSAL			
		(VENDOR COLUMN)	MUST	COMPLETE	THIS
	Bid prices shall be made F.O.B. destination to the Using Agency or Department within Maricopa County. The Contractor shall retain title and control of all goods until they are delivered and the contract coverage has been completed. All claims for visible or concealed damage shall be filed by the Contractor. The County will notify the Contractor of any damaged goods and shall assist the Contractor in arranging for inspection.				
3.5	STOCK:				
	The successful Contractor shall be expected to stock sufficient quantities as may be necessary to meet the County's needs.				
3.6	SHIPPING DOCUMENTS:				
	A packing list or other suitable shipping document shall accompany each shipment and shall show the (1) name and address of the Contractor, (2) name and address of the County Agency, (3) County purchase order number, (4) description of material shipped, including item number, quantity, number of containers and package number, if applicable.				
3.7	INSTALLATION:				
	The successful Contractor's price shall include delivery and setup in complete operating condition.				
3.8	ACCEPTANCE:				
	Upon successful completion of the performance period, the system shall be deemed accepted and the warranty period begins. All documentation shall be completed prior to final acceptance.				
3.9	WARRANTY:				
	The minimum warranty period shall be twelve (12) months' parts and labor. Warranty replacement will be done at no additional charge of any nature to Maricopa County. The effective date on all warranties shall commence upon date of acceptance.				
3.10	TESTING:				
	Unless otherwise specified, materials and equipment purchased will be inspected by the receiving activity as to meeting the quality and quantity requirements of the contract. When deemed necessary, samples of supplies or materials will be taken at random from stock received for submission to a commercial laboratory or other appropriate agency, for analysis and test as to whether the material conforms in all respects to the specifications.				

(VENDOR COLUMN)	MUST	COMPLETE	THIS
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In cases where commercial laboratory reports indicate that the materials do not meet the specifications, the expense of such analysis is to be borne by the Contractor.

		VENDOR PROPOSAL			
		(VENDOR COLUMN)	MUST	COMPLETE	THIS
3.11	PRODUCT DISCONTINUANCE:				
	In the event that a product and/or model is discontinued by the manufacturer, the County at its sole discretion may allow the Contractor to provide a substitute for the discontinued item. The Contractor shall request permission to substitute a new product or model and provide the following:				
3.11.1	Documentation from the manufacturer that the product or model has been discontinued.				
3.11.2	Documentation that names the replacement product or model.				
3.11.3	Documentation that provides clear and convincing evidence that the replacement meets or exceeds all specifications required by the original Invitation for Bid.				
3.11.4	Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.				
3.11.5	Documentation confirming that the price for the replacement is the same as or less than the discontinued product or model.				
	Product discontinuance applies only to those items specifically listed on any resultant contract. This will not apply to catalog items not specifically listed on any resultant contract.				
3.12	ORDERING AUTHORITY:				
	Contractors should understand that any request for purchase of materials or services shall be accompanied by a valid Purchase Order, issued by Materials Management, or by a CAPA (Certified Agency Procurement Aid). CAPA purchases are limited to values of less than \$1,000.00. No other request is valid.				
3.13	INTERNET/PROCUREMENT CARD ORDERING CAPABILITY:				
	It is the intent of Maricopa County to utilize both the Internet and the Bank of America Master Card Procurement Card to place and make payment for orders under this Contract. Bidders without these capabilities may be considered non-responsive and not eligible for award consideration.				
3.14	INTERNET ORDERING CAPABILITY:				
	It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Bidders without this capability may be considered non-responsive and not eligible for award consideration.				

		VENDOR PROPOSAL		
		(VENDOR COLUMN)	MUST	COMPLETE THIS
4.0	<u>CONTRACT TERMS AND CONDITIONS:</u>			
4.1	LANGUAGE FOR REQUIREMENTS CONTRACTS:			
	Contractors signify their understanding and agreement by signing this document, that the contract resulting from this Bid will be a requirements contract. However, this Contract does not guarantee that any purchases will be made.			
	It only indicates that if purchases are made for the services contained in this Contract, that they will be purchased from the Contractor awarded that item. Orders will only be placed when a need is identified by a Using Agency or department and proper authorization and documentation have been approved.			
4.2	CONTRACT LENGTH:			
	This Invitation for Bid is for awarding a firm, fixed price purchasing contract to cover a three (3) year period.			
4.3	OPTION TO EXTEND:			
	The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of two (2), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.			
4.4	ESCALATION:			
	Any requests for price adjustments must be submitted thirty (30) days prior to the contract renewal date. Justification for the requested adjustment in cost of labor and/or materials must be accompanied by appropriate documentation. Escalation shall not exceed the increase in the U.S. Department of Labor (Bureau of Labor Statistics) Consumer Price Index for Urban Consumers. Increases shall be approved in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.			
4.5	UNCONDITIONAL TERMINATION FOR CONVENIENCE:			
	Maricopa County may terminate the resultant contract for convenience by providing thirty (30) calendar days advance notice to the Contractor.			
4.6	TERMINATION FOR DEFAULT:			

(VENDOR COLUMN)	MUST	COMPLETE	THIS
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If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued.

The termination for default will be issued only after it is deemed by the County, that the Contractor has failed to remedy the problem after being forewarned.

		VENDOR PROPOSAL		
		(VENDOR COLUMN)	MUST	COMPLETE THIS
4.7	<p>TERMINATION BY THE COUNTY:</p> <p>If the Contractor should be adjudged bankrupt or should make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of its insolvency, the County may terminate this Contract. If the Contractor should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to provide enough properly skilled workers or proper materials, or persistently disregard laws and ordinances, or not proceed with work or otherwise be guilty of, a substantial violation of any provision of this Contract, then the</p> <p>County may terminate this Contract. Prior to termination of this Contract, the County shall give the Contractor fifteen (15) calendar days written notice. Upon receipt of such termination notice, the Contractor shall be allowed fifteen (15) calendar days to cure such deficiencies.</p>			
4.8	<p>APPROPRIATION CONTINGENCY:</p> <p>The Contractor recognized that any agreement entered into shall commence upon the day first provided and continued in full force and effect until termination in accordance with its provisions. The Contractor and the County herein recognized that the continuation of any contract after the close of any given fiscal year of the County which fiscal years end on June 30 of each year, shall be subject to the approval of the budget of the County providing for or covering such contract item as an expenditure therein. The County does not represent that said budget item will be actually adopted, said determination being the determination of the County Board of Supervisors at the time of the adoption of the budget.</p>			
4.9	<p>STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:</p> <p>Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this Contract without penalty or further obligation within three years after execution of the Contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the Contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S. § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the Contract arising as the result of the Contract.</p>			

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4.10	<p>ADDITIONS/DELETIONS OF SERVICE:</p> <p>The County reserves the right to add and/or delete products and/or services to this Contract. Should a requirement be deleted, payment to the Contractor will be reduced proportionally, to the amount of service reduced in accordance with the bid price. Should additional products and/or services be required from this Contract, prices for such additions will be negotiated between the Contractor and the County.</p>			
4.11	<p>ASSIGNMENT OR SUBCONTRACTING:</p> <p>The Contractor may not assign this Contract or subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the Bid Serial Number and identify the job project.</p>			
4.12	<p>AMENDMENTS:</p> <p>All amendments to this Contract must be in writing and signed by both parties.</p>			
4.13	<p>CONFORMATION WITH THE LAW:</p> <p>This service shall be accomplished in conformity with the laws, ordinances, rules, regulations and zoning restrictions of the United States of America, the State of Arizona, County of Maricopa, and the City of Phoenix.</p>			
4.14	<p>CONTRACT COMPLIANCE MONITORING:</p> <p>The Materials Management Department and Using Agency(s) shall monitor the Contractors compliance with, and performance under, the terms and conditions of the Contract. The Contractor shall make available for inspection and/or copying by the County all records and accounts relating to the work performed or the services provided in this Contract.</p>			
4.15	<p>RETENTION OF RECORDS:</p> <p>The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for five (5) years after final payment or until after the resolution of any audit questions which could be more than five (5) years, whichever is longer. The Department, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of any and all said materials.</p>			

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4.16	ADEQUACY OF RECORDS:				
	<p>If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that allowable services were provided. The Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.</p>				
4.17	AUDIT DISALLOWANCES:				
	<p>If at any time it is determined by the Department that a cost for which payment has been made is a disallowed cost, the Department shall notify the Contractor in writing of the disallowance and the required course of action, which shall be at the option of the Department either to adjust any future claim submitted by the Contractor by the amount of the disallowance or to require repayment of the disallowed amount by the Contractor forthwith issuing a check payable to Maricopa County.</p>				
4.18	P.O. CANCELLATION LANGUAGE:				
	<p>The Department of Materials Management reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the Contractor but only for actual and documentable costs incurred by the Contractor due to and after issuance of the Purchase Order. The County will not reimburse the Contractor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.</p> <p>Contractors agree to accept verbal notification of cancellation from the Department of Materials Management with written notification to follow. By submitting a bid/proposal in response to this Invitation for Bids, the Contractor specifically acknowledges to be bound by this cancellation policy.</p>				
4.19	SEVERABILITY:				
	<p>Any provision of this Contract which is determined to be invalid, void, or illegal shall in no way affect, impair, or invalidate any other provision hereof, and remaining provisions shall remain in full force and effect.</p>				
4.20	GUARANTEE:				
	<p>The materials and supplies called for herein shall be the best of their grade and types, prepared according to the best available standards or accepted formulas, and thoroughly tested and subjected to rigid examination and standardization. Items not meeting these requirements shall be replaced at no cost to the County upon due notice of deficiency.</p>				
4.21	DELIVERY:				
	<p>It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Special Terms & Conditions. Maricopa County reserves the right to obtain material on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.</p>				

4.22 PRICE REDUCTIONS:

By submitting a bid or proposal in response to this Invitation for Bids, Contractors agree to guarantee that Maricopa County is receiving the lowest price offered by your company to other customers for similar services at comparable volumes in a similar geographic area. If at any time during the Contract period your company offers a lower price to another customer, notification not be made of price reductions, upon discovery Maricopa County shall reserve the right to take any or all of the following actions:

- 4.22.1 Cancel the Contract, if it is currently in effect.
- 4.22.2 Determine the amount, which the County was overcharged and submit a request for payment from the Contractor for that amount.
- 4.22.3 Take the necessary steps to collect any performance surety provided on the applicable contract.

4.23 RIGHTS IN DATA:

The County shall have the use of data and reports resulting from this Contract without additional cost or other restrictions except as may be established by law or applicable regulation. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder.

4.24 SECURITY AND PRIVACY:

The Contractor agrees that none of its officers or employees shall use or reveal any research or statistical information furnished by any person and identifiable to any specific private person for any purpose other than the purpose for which it was obtained. Copies of such information shall not, without the consent of the person furnishing such information, be admitted as evidence or used for any purpose in any action, suit, or other judicial or administrative proceedings, unless ordered by a court of competent jurisdiction. The County shall be notified immediately upon receipt of any such order of court, pertaining to production of such information.

The Contractor shall incorporate the foregoing provisions of this paragraph in all of its authorized subcontracts.

4.25 PROCUREMENT CARD CAPABILITY:

It is the intent of Maricopa County to utilize the Bank of America Master Card Procurement Card to place and make payment for orders under this Contract. Bidders without these capabilities may be considered non-responsive and not eligible for award consideration.

5.0 ADMINISTRATIVE INFORMATION:**5.1 INCORPORATION OF BID INTO THE CONTRACT:**

The contents of this Invitation for Bids and the successful Bidder's pricing are to be incorporated into the Contract.

5.2 PROCUREMENT AUTHORITY:

The Maricopa County Procurement Code ("The Code") governs this procurement and is incorporated by this reference. Any protests concerning this Invitation for Bid must be filed with the Procurement Officer in accordance with Section MCI-905 of the Code.

5.3 CONFORMANCE TO THE MARICOPA COUNTY PROCUREMENT CODE:

If any Bidder believes that any aspect of this Invitation for Bids is inequitable or impracticable of performance, they will proceed in accordance with the Maricopa County Procurement Code, Section MC1-905, to secure an administrative determination on this point.

5.4 CHANGE ORDERS:

Maricopa County may institute changes or modifications to the specifications and will notify all participants by an addendum to this Invitation for Bid.

5.5 PROVISIONS OF BID DOCUMENTS:

All bids must comply with and not deviate from the provisions of the bid documents. Failure to meet a material requirement of the bid documents shall be reason for rejection of a bid.

5.6 AMPLIFYING DATA:

Should any Bidder wish to submit amplifying data with this Bid, a statement should be made on the bottom of the bid that such amplifying material is a part of the bid and attach material to the bid form(s).

5.7 CONTRACTOR LICENSE REQUIREMENT:

The Bidder shall procure all permits and licenses, and pay all charges and fees necessary and incidental to the lawful conduct of his business. He shall keep himself fully informed of existing and future Federal, State, and Local laws, ordinances and regulations which in any manner affect the fulfillment of this Contract and shall comply with the same.

Contractors furnishing finished products, materials or articles of merchandise that will require installation or attachment as a part of the Contract, shall possess any licenses required by the Arizona Registrar of Contractors. A Contractor is not relieved of its obligation to possess the required licenses by subcontracting out the labor portion of the Contract. Contractors are advised to contact the Arizona Registrar of Contractors, Chief of Licensing, at (602) 542-1502 to ascertain licensing requirements for a particular contract. Contractors shall identify which license(s), if any, the Registrar of Contractors requires for performance of the Contract.

5.8 SALES/USE TAX:

Bidders shall not include sales/use tax in their bid price. The percentage of sales/use tax applicable to this Contract will be listed on the purchase order and allowed at time of payment.

5.9 EMPLOYEE RESPONSIBILITY:

No responsibility will attach to a county employee for the premature opening of a bid not properly addressed and identified in accordance with the bid documents.

5.10 ADDITIONAL PRICING:

Bidders are strongly encouraged to offer additional pricing for related items/products/components that are not specifically addressed as line items in this Invitation for Bids. Pricing offered should be noted on the pricing pages of the Bidder response in the format requested. two (2) sets of catalogs/pricing documents shall accompany any additional pricing offered.

5.11 INCURRING COSTS:

Maricopa County is not responsible for any costs incurred in preparing this Bid, including the acquisition of supplies and/or personnel.

5.12 PUBLIC RECORD:

All information submitted relating to this Bid, except for proprietary information, shall become part of the public record, in accordance with the Maricopa County Procurement Code, Section MC1-406.

5.13 D/M/WBE PARTICIPATION:

Bidders submitting a bid are encouraged to solicit D/M/WBE participation on this Contract. A list of certified D/M/WBE enterprises may be obtained by contacting Carlos Avelar, Contracts Compliance Coordinator for Maricopa County at (602) 506-8656. Please indicate in your bid response D/M/WBE areas of involvement for monitoring purposes.

5.14 EVALUATION CRITERIA:

The evaluation of this Invitation for Bids will be based on the following:

5.14.1 Compliance with bid requirements**5.15 GENERAL EVALUATION:**

The evaluation of bids and the determination of acceptability of the supplies, materials, or services bid shall be the sole responsibility of the County and will be based on information furnished by the Bidder, or identified in his bid, as well as other information reasonably available to the County. Cash discount terms for Thirty (30) days or less will be considered as net in comparing bid prices. The Board reserves the right to make award on the basis of accepting the lowest bid on the material or equipment conforming to the bid specifications, to waive any informalities in the bid or may reject all bids.

5.16 AWARD:

This is a multiple award price agreement. Award will be made to responsible/ responsive vendors meeting specifications. Additional vendors may be added to this contract subject to approval by the Maricopa County Board of Supervisors

5.17 VALIDITY PERIOD:

All bid prices shall be held firm for a minimum period of 60 days after bid opening.

5.18 POST-AWARD MEETING:

The successful Contractor(s) may be required to attend a post-award meeting with the Using Agency for discussion of the terms and conditions of this Contract. This meeting will be coordinated by the Procurement Officer of this Contract.

5.19 CONTRACT ADMINISTRATION:

To help insure contract compliance, a contract administration process will be an integral part of this Contract. County employees will be assigned as contract monitors for key locations throughout the County. Materials Management and the user organizations will utilize the procedure. This Contract administration process is an audit and feedback system and will be in addition to any of the other policies and procedures contained herein. The Contract Administration Process is a total quality management tool that empowers the hands-on users to monitor and assure contract compliance.

The Bidders should know in the solicitation process that the successful Bidder will be closely monitored for contract compliance. No additional cost is anticipated to be incurred by the successful Bidder by the presence of the contract administration process as long as contract compliance is maintained. Except for the more formalized feedback of findings, the normal Contractor/user relationship will exist when within compliance and the contract administration process should be transparent.

5.20 NON-DISCRIMINATION:

The Contractor in the performance of this Contract will not discriminate against any employee for employment based on race, religion, sex, national origin or disability.

5.21 COMPLIANCE WITH THE IMMIGRATION REFORM AND CONTROL ACT OF 1986 (IRCA) REQUIRED:

Contractor understands and acknowledges the applicability of the IRCA. Contractor agrees to comply with the IRCA in performing under this Contract and to permit County inspection of personnel records to verify such compliance.

5.22 COVENANT AGAINST CONTINGENT FEES:

The Bidder warrants that no person or selling agency has been employed or retained to solicit or secure this Contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona-fide employees or bona-fide established commercial or selling agencies maintained by the Bidder for the purpose of securing business. For breach of violation of this warranty, the County shall have the right to terminate this Contract in accordance with the termination clause, and at its sole discretion, to deduct from the Contract price or consideration, or otherwise recover, the full amount of such commission, percentage, brokerage, or contingent fee.

5.23 NON-COLLUSION:

The Bidder expressly warrants and certifies that neither the Bidder nor its employees or associates has directly or indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in conjunction with this Invitation for Bids.

5.24 FINANCIAL STATUS:

All Bidders shall make available upon request a current audited financial statement, a current audited financial report, or a copy of a current federal income tax return. Failure or refusal to provide this information within five (5) business days after communication of the request by the County shall be sufficient grounds for the County to reject a bid or proposal, and/or to declare a Bidder non-responsive and/or non-responsible, as those terms are defined in the Maricopa County Procurement Code.

If a Bidder is currently involved in an ongoing bankruptcy as a debtor, or in a reorganization, liquidation, or dissolution proceeding, or if a Bidder or receiver has been appointed over all or a substantial portion of the property of the Bidder under federal bankruptcy law or any state insolvency law, the Bidder must provide the County with that information as part of its bid/proposal/quote. The County may consider that information during evaluation of the bid/proposal/quote. The County reserves the right to take any action available to it if it discovers a failure to provide such information to the County is a bid/proposal/quote, including, but not limited to, determination that the Bidder should be declared non-responsible and/or non-responsive, and suspension or debarment of the Bidder, as those terms are defined in the Maricopa County Procurement Code.

By submitting a bid/proposal/quote in response to this Invitation for Bids, the Bidder agrees that, if, during the term of any contract it has with the County, it becomes involved as a debtor in a bankruptcy proceeding, or becomes involved in a reorganization, dissolution or liquidation proceeding, or if a Bidder or receiver is appointed over all or a substantial portion of the property of the Bidder under federal bankruptcy law or any state insolvency law, the Bidder will immediately provide the County with a written notice to that effect, and will provide the County with any relevant information it requests to determine whether the Bidder will meet its obligations to the County.

5.25 PROMPT PAYMENT DISCOUNT:

Maricopa County, through its "Continuous Improvement Initiatives" has identified Contractor Payment as a process requiring attention and improvement. Maricopa County has initiated changes in this area which are intended to both improve and expedite this process. In light of these efforts, Bidders are strongly encouraged to offer Maricopa County Cash Discounts for Prompt Payment Terms. Invoices reflecting such Cash Discounts will be processed with the highest priority.

5.26 REGISTRATION:

Bidders are required to be registered with Maricopa County prior to receiving an award for any County Business. Failure to comply with this requirement will cause your bid to be declared non-responsive. Registration Forms are available from the Department of Materials Management, 320 West Lincoln Street, Phoenix, Arizona 85003 or by calling (602) 506-3244.

5.27 INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENTS (ICPAs):

Maricopa County currently has ICPAs with numerous governmental units throughout the State of Arizona. These agreements allow these entities, with the approval of the contract vendors, to purchase their requirements under the terms and conditions of the County contract. Please indicate on the pricing page of this Contract your acceptance or rejection regarding such participation. Your response will not be considered as an evaluation factor in awarding this Contract.

5.28 BIDDER REVIEW OF DOCUMENTS:

Bidder shall review their bid submission to assure the following documents are properly completed.

- 5.28.1 One (1) original submission is MANDATORY
- 5.28.2 Vendor proposal column/section, MANDATORY
- 5.28.3 Pricing pages, MANDATORY
- 5.28.4 Copies of Catalogs/Pricing Documents MANDATORY
- 5.28.5 Year 2000 Contract Compliance statement, MANDATORY
- 5.28.6 Agreement page, MANDATORY

5.29 INQUIRIES:

All inquiries concerning information contained herein shall be directed to:

~~Jim Higgins, Senior Procurement Specialist~~ **Andrea Stupka**
Department Of Materials Management
Telephone: (602) 506-~~3314~~ **3504**

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

AS/cl

cc: Human Services

ABC SCHOOL SUPPLY, 3312 N. BERKELEY LAKE, DULUTH, GA 80136

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>ABC GENERAL CATALOG</u>	<u>16%</u>

NOTE: MINIMUM \$25.00 PURCHASE TO USE PROCUREMENT CARD.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	58-0610204
TELEPHONE NUMBER:	(800) 669-4222
FAX NUMBER:	(602) 978-1997 800-933-2987
CONTACT PERSON:	JOHN BARNARD, BID MANAGER
VENDOR NUMBER:	580610204

CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003
	JULY 31, 2002

BECKLEY CARDY GROUP, DIVISION OF SCHOOL SPECIALTY, 100 PARAGON PARKWAY, MANSFIELD OH 44903, P.O. BOX 5506, GLENDALE, AZ 85312

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>Beckley Cardy *</u>	<u>20% off single unit price</u>
	<u>BC Early Childhood *</u>	<u>10% off single unit price</u>

*Excludes furniture, equipment, & clay. Also excludes Torelli/Durrett products in Early Childhood Catalog.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	41-1741342 39-0971239
TELEPHONE NUMBER:	(602) 978-6286 888/222-1332
FAX NUMBER:	(602) 978-1997 888/454-1417
CONTACT PERSON:	SUSAN RICKS, TERRITORY MANAGER
VENDOR NUMBER:	411741342 390971239 D
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

PRICING

CONTRACT PERIOD: _____ TO COVER PERIOD THROUGH **JULY 31, 2003**
~~JULY 31, 2002~~

CHANNING L. BETE CO., INC., 200 STATE ROAD, SOUTH DEERFIELD, MA 01373

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>Price List # 482510B-4-98</u>	<u>1% Prepayment</u>

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	04-2041237
TELEPHONE NUMBER:	(800) 628-7733
FAX NUMBER:	(800) 499-6464
CONTACT PERSON:	MICHAEL RATHMAN, MARKETING DIRECTOR
VENDOR NUMBER:	042041237
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

CHILDCRAFT EDUCATION CORP., P.O. BOX 3239, LANCASTER, PA 17604-3239

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>1999 The Growing Year</u>	<u>*Value Prices</u>

*Value prices (discounts vary per item) Minimum order for FOB Destination is \$100.00, excludes factory direct items. Prices are to be taken from the current published catalog at the time the order is placed.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	13-5619818
TELEPHONE NUMBER:	(800) 631-5652
FAX NUMBER:	(717) 391-6020
CONTACT PERSON:	STEPHEN M. HERREN
VENDOR NUMBER:	135619818

CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003
		JULY 31, 2002

CONSTRUCTIVE PLAYTHINGS, 13201 ARRINGTON RD., GRANDVIEW, MO 64030

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>Constructive Playthings</u>	<u>10% 5%</u>

NOTE: F.O.B. = S
FREIGHT WILL BE ADDED TO ALL INVOICES.
ORDER MUST BE MARKED WITH "BID #8302FT"
MINIMUM ORDER IS \$25.00

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	44-0577574
TELEPHONE NUMBER:	(816) 761-5900 800-255-6124
FAX NUMBER:	(816) 761-9295
CONTACT PERSON:	MICHAEL KLEIN
VENDOR NUMBER:	440577574 A
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

EARLY CHILDHOOD DIRECT FROM BECKLEY CARDY, P.O. BOX 369, LANDISVILLE, PA 17538

B0604539/C763001
NIGP CODE: 715 10

PRICING

- **IN-STOCK UPS items, with a minimum order of \$100.00 will receive a 17% discount and free postage and handling.**
- **IN-STOCK TRUCK items, with a minimum order of \$250.00 will receive a 5% discount and free postage and handling. IN – STOCK TRUCK items are indicated with a black truck symbol.**
- **Excluded from these offers are all FACTORY DIRECT items, indicated with a red or blue truck symbol.**
- **You must indicate your Catalog Discount Agreement Number on all purchase orders in order to receive your discount.**
- **Orders that exceed your minimum requirement for bid may be submitted to the Contract Sales Department of Early Childhood Direct. These items will be given individual price considerations and returned to you as a quotation.**
- **Offer expires: 07/31/02**

This offer is based on the list price on the Early Childhood Direct 1999 and 2000 catalogs and cannot be combined with any promotional offer(s). The Early Childhood Direct 2000 catalog will be available January 2000. This offer can be canceled with 30 days written notice. Discounts will be taken from current catalog prices at the time the order is placed

SEE FILE TO DETERMINE FREIGHT CHARGES.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	22-2618811
TELEPHONE NUMBER:	(800) 784-5717 x-4046
FAX NUMBER:	(800) 219-5253
CONTACT PERSON:	CASSI NEWPORT REDCAY
VENDOR NUMBER:	222618811 B
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

EDUCATIONAL RECORD CENTER INC., 3233 BURNT MILL DRIVE, STE 100, WILMINGTON, NC 28403-2655

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>Educational Record Center 1998</u>	<u>Net Catalog Price & Shipping</u>
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	58-1445476	
TELEPHONE NUMBER:	(800) 438-1637	
FAX NUMBER:	(910) 343-0311	
CONTACT PERSON:	JAMES S. LONG, PRESIDENT	
VENDOR NUMBER:	581445476	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

16461 N. 25th AVENUE, 85023
GARDNER'S BOOK SERVICE INC, 4303 W. VAN BUREN #3, PHOENIX, AZ 85043

B0604539/C763001
 NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>GARDNER'S BOOK SERVICE</u>	<u>30% PAPERBACK</u>
	<u>SPSU VOL. 1</u>	<u>20% HARD BACK</u>

*Quantity discounts at ~~\$100. \$250 and \$200. \$500~~ **AMALGAMATED UNITS.**

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	86-0469312
TELEPHONE NUMBER:	(602) 863-6000
FAX NUMBER:	(602) 863-2400
CONTACT PERSON:	TROY WILLIAMS, GENERAL MANAGER
VENDOR NUMBER:	860469312 A

CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002
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10851 N. BLACK CANYON HWY, STE #500, PHOENIX AZ 85029

~~TEACHERS PAL INC., HBD DIVISION, 2116 W. PEORIA AVENUE #2, PHOENIX, AZ 85029~~

~~HISPANIC BOOKS DISTRIBUTORS, 240 E. YVON DRIVE, TUCSON, AZ 85704 INC., 1328 W. PRINCE RD., TUCSON, AZ 85705~~

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>0-\$999</u>	<u>11.5%</u>
	<u>\$1000-\$2499</u>	<u>15.0%</u>
	<u>\$2500-\$2999</u>	<u>20.0%</u>
	<u>\$5000</u>	<u>21.5%</u>

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	86-0392341 86-0774935
TELEPHONE NUMBER:	(520) 690-0643 602/861-3440
FAX NUMBER:	(520) 690-6574 602/371-3778 602/789-6077
CONTACT PERSON:	ARNULFO D. TREJO, PRESIDENT DEBBIE MEYTHALER
VENDOR NUMBER:	860392341 860774935
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

5005 VISTA VIEW CRESCENT, NANAIMO, CANADA, BC V9V 1L6

~~HUG BUG MUSIC INC, 6251 CHATSWORTH RD., RICHMOND, BC, CANADA V7C 3S4~~

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>HUG BUG MUSIC</u>	<u>0%</u>

TERMS: NET 30

FEDERAL TAX ID NUMBER: (FOREIGN)

TELEPHONE NUMBER: ~~(604) 931-7375~~ (250)756-3828

FAX NUMBER: ~~(604) 911-931-2727~~ (250) 756-2998

CONTACT PERSON: RITA NOON, MANAGER-SALES & DISTRIBUTION

VENDOR NUMBER: FOREIGN-37 A

CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003
		JULY 31, 2002

INSECT LORE, 132 S. BEECH, SHAFTER, CA 93263

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>INSECT LORE S98 CATALOG</u>	<u>0%</u>
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	95-3427235	
TELEPHONE NUMBER:	(800) 548 598 -3284	
FAX NUMBER:	(805) 746-0334	
CONTACT PERSON:	PAT WHITE, VICE PRESIDENT	
VENDOR NUMBER:	953427235	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

HAMMETT PLACE, PO BOX 859057, BRAINTREE, MA 02185-9057

J L HAMMETT CO., 3941 E. CHANDLER BLVD., #106-158, PHOENIX, AZ 85044

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>J.L. HAMMETT CO., #135G</u>	<u>20%/10%*</u>

*Catalog items without an "F" prefix receive a 20% discount. Catalog items with an "F" prefix receive a 10% discount.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	44-0288220 04-1413460
TELEPHONE NUMBER:	(602) 460-7137 800/333-4600
FAX NUMBER:	(602) 460-3070
CONTACT PERSON:	KATIE NIELSEN, SALES REPRESENTATIVE
VENDOR NUMBER:	440288220 041413460 E
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

~~IIST PUBLISHING INC., 8902 OTIS AVENUE, INDIANAPOLIS IN 46216 WORKS, INC., 720 N. PARK AVENUE, INDIANAPOLIS, IN 46202~~

B0604539/C763001

PRICING

Pricing: _____ Catalog Designation _____ % Discount Offered

_____ 1998/1999 IIST PRODUCTS GUIDE _____

TERMS: _____ NET 30

FEDERAL TAX ID NUMBER: _____ 35-1520037

TELEPHONE NUMBER: _____ (800)-648-5478

FAX NUMBER: _____ (800)-547-8329-877/454-1838

CONTACT PERSON: _____ CHRIS DAVIS, REG. SALES REP. CINDY WOODS (X1023)

VENDOR NUMBER: _____ 351520037

CONTRACT PERIOD: _____ TO COVER PERIOD THROUGH JULY 31, 2002

KAPLAN COMPANIES, INC., 1310 LEWISVILLE-CLEMMONS RD., LEWISVILLE, NC 27023

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>KAPLAN EARLY CHILDHOOD 1998</u>	<u>15%*</u>

*This discount is not valid with any other sales offer, bid or discount. It does not apply to outdoor playground equipment, lofts, computer items, screening and assessment materials, or K-System and economy line furniture.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	56-0935286
TELEPHONE NUMBER:	(800) 334-2014
FAX NUMBER:	(336) 776-1586 800-452-7526
CONTACT PERSON:	MARIE WINGATE KAREN CORNATZER/ CONTRACT-BID MANAGER
VENDOR NUMBER:	560935286
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

LAKESHORE LEARNING MATERIALS, 2695 E. DOMINGUEZ ST., CARSON, CA 90749

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>1998 LAKESHORE LEARNING MATERIALS</u>	<u>10% MERCHANDISE CERTIFICATE</u>
	<u>1998 LAKESHORE GRADES 1-2-3</u>	<u>10% MERCHANDISE CERTIFICATE</u>

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	33-0538703
TELEPHONE NUMBER:	(800) 421-5354
FAX NUMBER:	(310) 638-6871 632-8314
CONTACT PERSON:	LISA WELLS, BID DIRECTOR
VENDOR NUMBER:	330538703

CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002
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524 BROADWAY, NEW YORK, NY 10012

LECTORUM PUBLICATIONS, INC., SUBSIDIARY OF SCHOLASTIC, 111 EIGHTH AVE., #804, NEW YORK, NY 10011

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>HISPANIC BOOK DISTRIBUTORS</u>	<u>20%</u>
	<u>ALL EDUCATIONAL CATALOGS</u>	<u>20% **</u>

**We offer a 20% educational discount off the publisher's list price and this is ALREADY reflected in our catalog prices.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	13-3736176
TELEPHONE NUMBER:	(800) 345-5946 212/929-2833
FAX NUMBER:	(212) 727-3035
CONTACT PERSON:	DANA ROSEN PEREZ VANESSA MORA
VENDOR NUMBER:	133736176
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

136 N. GRAND AVENUE, STE 222, WEST COVINE, CA 91791

MULTICULTURAL DISTRIBUTING CENTER, 9440 TELSTAR AVE., #2, EL MONTE, CA 91731

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>MDC 1999 CATALOG</u>	<u>0%</u>
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	95-4090741	
TELEPHONE NUMBER:	(626) 575-1000	
FAX NUMBER:	(626) 527-9500 866-744-5324	
TOLL FREE PHONE NUMBER:	800-537-4357	
CONTACT PERSON:	PAULINE CHEN, SECRETARY DANIEL S. CHEN	
VENDOR NUMBER:	954090741	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

MUSIC MOTIONS, 2358 W. EMELITA, MESA, AZ 85202

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>MUSIC MOTIONS 7/98</u>	<u>10% W/NO SHIPPING CHARGE</u>
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	50-5441503	
TELEPHONE NUMBER:	(602) 655-0111 (480) 833-2659	
FAX NUMBER:	(602) 655-0111 480/833-2659 480-655-0111	
CONTACT PERSON:	RICHARD WATT, OWNER	
VENDOR NUMBER:	505441503 A	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

NATIONAL ASSOCIATION FOR THE EDUCATION OF YOUNG CHILDREN NAEYC, 1509 16TH ST., NW, WASHINGTON, DC 20036

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>NAEYC CATALOG</u>	<u>Prices Same</u>
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	36-6009499	
TELEPHONE NUMBER:	(800) 424-2460	
FAX NUMBER:	(202) 986-9706	
CONTACT PERSON:	DAVID SWANSON (X11650)	
VENDOR NUMBER:	366009499	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

NASCO WEST, DIVISION OF NASCO INTERNATIONAL, 4825 STODDARD RD., MODESTO, CA 95356

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>NASCO</u>	<u>10%</u>

TERMS: NET 30

FEDERAL TAX ID NUMBER: 39-1743735

TELEPHONE NUMBER: (800) 558-9595

FAX NUMBER: (209) 545-1669

CONTACT PERSON: JULIE LAMBERT, CONTRACT SALES REP.

VENDOR NUMBER: 391743735 B

CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002
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BROOKES PUBLISHING COMPANY, P.O. BOX 10624, BALTIMORE, MD 21285-0624
PAUL H.

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>SEE CATALOG</u>	<u>QUANTITY DISCOUNT ONLY</u>
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	52-1135006	
TELEPHONE NUMBER:	(410) 337-9580	
FAX NUMBER:	(410) 337-8539	
CONTACT PERSON:	JUDY DROEGE	
VENDOR NUMBER:	521135006	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

PSYCHOLOGICAL CORPORATION, 555 ACADEMIC COURT, SAN ANTONIO, TX 78204-2498

B0604539

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>SEE CATALOG</u>	<u>QUANTITY DISCOUNT ONLY</u>

TERMS: NET 30

FEDERAL TAX ID NUMBER: 13-1188180

TELEPHONE NUMBER: (800) 211-8378

FAX NUMBER: (800) 232-1223

CONTACT PERSON: SHARON GONZALEZ

VENDOR NUMBER: 131188180

CONTRACT PERIOD: TO COVER PERIOD THROUGH JULY 31, 2002

~~RE-PRINT LLC, P.O. BOX 830677, BIRMINGHAM, AL 35283-0677~~

PRICING

Pricing:	Catalog Designation	% Discount Offered
	CATALOG #40 1998 99	5%

TERMS: NET 30

FEDERAL TAX ID NUMBER: 39-0971239

TELEPHONE NUMBER: (800) 799-3040

FAX NUMBER: (800) 628-6250

CONTACT PERSON: BILL FRIELING, BID SUPERVISOR

VENDOR NUMBER: 390971239

CONTRACT PERIOD: TO COVER PERIOD THROUGH JULY 31, 2002

5158 W 127TH STREET, ALSIP IL, 60803-3236
READING, WRITING AND RUBBER STAMPS, ~~785 OAKWOOD RD., STE #104, LAKE ZURICH, IL 60047~~

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>CATALOG PRICING</u>	<u>--</u>

TERMS: NET 30

FEDERAL TAX ID NUMBER: 36-3818922

TELEPHONE NUMBER: ~~(847) 726-8033~~ **(708)388-9133**

FAX NUMBER: ~~(847) 540-7208~~ **(708)388-9134**

CONTACT PERSON: ~~CATHERINE EVA SCOLNICK~~ **REGINA COOK**

VENDOR NUMBER: 363818922 A

CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002
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1000 N. BLUEMOUND DRIVE, APPLETON, WI 54913

SCHOOL SPECIALTY, INC., 14865 CAMDON DR., CASA GRANDE, AZ 85222

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>SCHOOL SPECIALTY</u>	<u>20%</u>

TERMS: NET 30

FEDERAL TAX ID NUMBER: 39-0971239

TELEPHONE NUMBER: ~~(602) 978-6286~~ **920/734-5712**

FAX NUMBER: ~~(602) 978-1997~~

CONTACT PERSON: SUSAN RICKS, TERRITORY MANAGER

VENDOR NUMBER: 390971239

CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003
		JULY 31, 2002

SPORTIME LLC, ONE SPORTIME WAY, ATLANTA, GA 30340

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>SPORTIME</u>	<u>10%</u>
	<u>CHIMETIME</u>	<u>10%</u>
	<u>SENIOR PRODUCT</u>	<u>10%</u>
	<u>ABILITATIONS</u>	<u>10%</u>

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	22-3476939
TELEPHONE NUMBER:	(800) 444-5700
FAX NUMBER:	(800) 333-0712
CONTACT PERSON:	JAVA WARE, BID REP.
VENDOR NUMBER:	223476939

CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002
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HIGHLANDER SHIELD, 1362 S. VINEYARD, #2007, MESA, AZ 85210

B0604539

PRICING

Pricing:	Catalog Designation	% Discount Offered
	REGISTRATION KIT	3%
	BOOK	3%
	VIDEO	3%

TERMS: NET 30

FEDERAL TAX ID NUMBER: G64 1975341

TELEPHONE NUMBER: (602) 654 8079

CONTACT PERSON: MESHELL MCLEOD MAHONEY, PRESIDENT

VENDOR NUMBER: G641975341 A

CONTRACT PERIOD: TO COVER PERIOD THROUGH JULY 31, 2002

CAPSTONE PRESS INC, 151 GOOD COUNSEL DR., MANKATO, MN 56001
THE YOUNG LEARNER

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>SEE CATALOG</u>	<u>0%</u>

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	41-1683850
TELEPHONE NUMBER:	(507) 388-3010 800-747-4992
FAX NUMBER:	(507) 625-4662 888-262-0705
CONTACT PERSON:	STEPHANIE FREDERICKSEN, MARKETING COORDINATOR
VENDOR NUMBER:	411683850
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

COMPUTER CURRICULUM CORP., 1287 LAWRENCE STATION RD., SUNNYVALE, CA 94089

B0604539

PRICING

DESCRIPTION: CCC DESTINATIONS 1.3 Upgrade to 2.0
Twenty Two (22) Station License

Courseware to include the following: (1)

	12,262.50
Management System	Survival Skills
Offline Activities CD	Life and Employability Skills
Reading Curriculum	JSEP Plus
Writing Curriculum	TABE Link
Mathematics Curriculum	GED Tailored Curriculum
Course Wizard	On-line Objective Link

Software Support Plus (Available for one year from Initial Installation): (2) Included
Remote Diagnostics/Technical Assistance (Toll-Free Help-Line and Modem Support)
(This service requires the availability of the modem installed in the computer laboratory)
Unlimited software updates for one year from installation.

DESTINATIONS Initial Training: (3) Included
Two (2) Days of Destinations 2.0 Inservice Training (initial training, up to 10 Participants)
Two (2) Follow-up visits (implementation/evaluation visits)

Installation Services: Included
On-Site Installation of CCC Software by a Certified Systems Engineer

Sub-Total:	\$12,262.50
Shipping and Handling:	\$61.31
TOTAL COST EXCLUDING TAX:	<u>\$12,323.81</u>

DESCRIPTION: CCC DESTINATIONS 1.3 Upgrade to 2.0
Sixty Six (66) Station License (22 Station Upgrade & 44 Station Add-On)

	\$96,224.30
Courseware to include the following: (1)	
Management System	Survival Skills
Offline Activities CD	Life and Employability Skills
Reading Curriculum	JSEP Plus
Writing Curriculum	TABE Link
Mathematics Curriculum	GED Tailored Curriculum
Course Wizard	On-line Objective Link

Software Support Plus (Available for one year from Initial Installation): (2) Included
Remote Diagnostics/Technical Assistance (Toll-Free Help-Line and Modem Support)
(This service requires the availability of the modem installed in the computer laboratory)
Unlimited software updates for one year from installation.

DESTINATIONS Initial Training: (3) Included
One (1) Pre-Implementation Meeting
Three (3) Days of Destinations 2.0 Inservice Training (initial training, up to 10 Participants)
nine (9) Follow-up visits (implementation/evaluation visits)
One (1) Evaluation Meeting

COMPUTER CURRICULUM CORP., 1287 LAWRENCE STATION RD., SUNNYVALE, CA 94089

Installation Services:	Included
On Site Installation of CCC Software by a Certified Systems Engineer	
Sub Total:	\$96,224.30
Shipping and Handling:	\$481.12
TOTAL COST EXCLUDING TAX:	<u>\$96,705.42</u>

DESCRIPTION: CCC DESTINATIONS 2.0
11 station add on for each new site

Courseware to include the following: (1)	\$27,258.75
Management System	Survival Skills
Offline Activities CD	Life and Employability Skills
Reading Curriculum	JSEP Plus
Writing Curriculum	TABE Link
Mathematics Curriculum	GED Tailored Curriculum
Course Wizard	On-line Objective Link

Software Support Plus (Available for one year from Initial Installation): (2)	Included
Remote Diagnostics/Technical Assistance (Toll-Free Help-Line and Modem Support)	
(This service requires the availability of the modem installed in the computer laboratory)	
Unlimited software updates for one year from installation.	

DESTINATIONS Initial Training: (3)	Included
One (1) Pre-Implementation Meeting	
Three (3) Days of Destinations 2.0 Inservice Training (initial training, up to 10 Participants)	
Three (3) Follow-up visits (implementation/evaluation visits)	
One (1) Evaluation Meeting	

Installation Services:	Included
On Site Installation of CCC Software by a Certified Systems Engineer	

No server install is included in this quote. This is only applicable to add 1.3 or 2.0 stations to the existing server.

Sub Total:	\$27,258.75
Shipping and Handling:	\$136.29
TOTAL COST EXCLUDING TAX:	<u>\$27,395.04</u>

DESCRIPTION: Choosing Success - One Station Stand-alone
added to an existing or new CCC Destinations lab

Courseware to include the following: (1)	\$1,790.00
Choosing Success - 1 stand-alone workstation	
A comprehensive eight (8) unit curriculum including: Employability, The Inner You, Community Advocacy, Peer Relationships, Family Circumstances, Body-Mind Connection, Working Relationships and Dating Pressures	

Choosing Success Initial Training: (2)	\$1,000.00
One (1) Day of Inservice Training (initial training, up to 10 Participants)	

Installation Services:	Included
On Site Installation of CCC Software by a Certified Systems Engineer	

Sub Total:	\$2,790.00
Shipping and Handling:	\$13.95
TOTAL COST EXCLUDING TAX:	<u>\$2,803.95</u>

COMPUTER CURRICULUM CORP., 1287 LAWRENCE STATION RD., SUNNYVALE, CA 94089

~~DESCRIPTION: Rosetta Stone English Level One 20 station network license~~
~~Add-on in conjunction with a new or existing CCC Destinations lab~~

~~Courseware to include the following: (1) \$3,000.00~~
~~Rosetta Stone Level 1 English~~

~~Rosetta Stone Initial Training: (3) \$1,000.00~~
~~One (1) Day of Inservice Training (initial training, up to 10 Participants)~~

~~Installation Services: Included~~

~~On Site Installation of CCC Software by a Certified Systems Engineer~~
~~If purchase in conjunction with an upgrade or add on there is no additional charge. If purchased separately add \$2175.~~
~~No server install is included in this quote. This is only applicable to add 1.3 or 2.0 stations to the existing server.~~

~~Sub Total: \$4,000.00~~
~~Shipping and Handling: \$20.00~~
~~TOTAL COST EXCLUDING TAX: \$4,020.00~~

TERMS: NET 30

FEDERAL TAX ID NUMBER: 94-1654912

TELEPHONE NUMBER: (408) 541-3015

FAX NUMBER: (408) 541-3040

CONTACT PERSON: WILLIAM DEE, VP CONTROLLER

VENDOR NUMBER: 941654912

CONTRACT PERIOD: TO COVER PERIOD THROUGH JULY 31, 2002

10801 N. MOPAC EXPRESSWAY, AUSTIN, TX 78759
STECK-VAUGHN COMPANY, P.O. BOX 26015, AUSTIN, TX 78759

B0604539/C763001
 NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>Spring 2000 Adult Education</u>	<u>All Catalog prices reflect</u>
	<u>& Workforce Training Catalog.</u>	<u>a 25% educational discount.</u>

F.O.B. Destination – Add 8% to Subtotal or to individual prices.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	33-0147571
TELEPHONE NUMBER:	(512) 795-3644 800/782-2512
FAX NUMBER:	(512) 795-3229 343-6854
CONTACT PERSON:	GROVER MOORE
VENDOR NUMBER:	330147571

CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002
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B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>School Stuff</u>	<u>12%</u>
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	86-0732241 86-0263283	
TELEPHONE NUMBER:	(602) 589-0277	
FAX NUMBER:	(602) 589- 6261 0261	
CONTACT PERSON:	BRYAN BUNDGAARD KAI BUNDGAARD	
VENDOR NUMBER:	860732241 860263283 A	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

5150 PALM VALLEY ROAD, STE 302,
MEDIA PRO, 935-2 HWY AIA NORTH, PONTE VEDRA BEACH, FL 32082

B0604539/C763001
 NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	— % Discount Offered Selling Price
	Freed Trip Seranes	\$349.50
	I Wanna Be	\$149.75
	Quantum Leap	\$379.50 \$349.50
	Awesome	\$149.75
	Did You Ever Wonder	\$385.00
	Go Ape	\$586.25
	Real Life	\$539.00
	Just Imagine	\$169.75
	With Purchase of Did You Ever Wonder	
	Just Imagine	\$299.50
	Without Purchase of Did You Ever Wonder	

TERMS: NET 30

FEDERAL TAX ID NUMBER: 59-3378305

TELEPHONE NUMBER: 904/285-0048

FAX NUMBER: 904/285-0010

CONTACT PERSON: THOMAS COMOLLO

VENDOR NUMBER: 593378305 A

CONTRACT PERIOD: JULY 31, 2003
 TO COVER PERIOD THROUGH ~~JULY 31, 2002~~

1475 COOK STREET, 80206
~~MENTOR BOOKS, 1015 S GAYLORD ST SUITE #187, DENVER, CO 80209~~

B0604539 / C763001
 NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>1 – 9 copies</u>	<u>0 %</u>
	<u>10 – 19 copies</u>	<u>10 %</u>
SINGLE TITLE ORDERS	<u>20 + copies</u>	<u>20 %</u>
ON MOST TRADE TITLES		

TERMS: NET 30

FEDERAL TAX ID NUMBER: 84-1514409

TELEPHONE NUMBER: 800/795-6198

FAX NUMBER: 303/975-1936

CONTACT PERSON: BLAIR DUNN

VENDOR NUMBER: 841514409 A

CONTRACT PERIOD: TO COVER PERIOD THROUGH ~~JULY 31, 2002~~ JULY 31, 2003

591 SW 8TH ST 2ND FLOOR, MIAMI, FL 33130

FIESTA BOOK COMPANY, P.O. BOX 490641, KEY BISCAYNE, FL 33149

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	(PRICE TO BE DETERMINED	_____
	AT TIME OF PURCHASE)	_____
SINGLE TITLE ORDERS	_____	_____
ON MOST TRADE TITLES	_____	_____

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	65-0247470
TELEPHONE NUMBER:	305/858-4843
FAX NUMBER:	305/858-9934
CONTACT PERSON:	MARIA VICTORIA NAVARRO
VENDOR NUMBER:	650247470
CONTRACT PERIOD:	TO COVER PERIOD THROUGH

JULY 31, 2003

~~JULY 31, 2002~~

~~NATIONAL ASSOCIATION FOR THE EDUCATION OF YOUNG CHILDREN, (NAEYC) 1509 16TH ST NW, WASHINGTON DC 20036-1426~~

B0604539

PRICING

Pricing: _____ Catalog Designation _____ % Discount Offered _____

_____ (SEE CATALOG) _____

_____ SINGLE TITLE ORDERS _____

_____ ON MOST TRADE TITLES _____

TERMS: _____ NET 30

FEDERAL TAX ID NUMBER: _____ 36-6009499

TELEPHONE NUMBER: _____ 800/424-2460x11650

FAX NUMBER: _____ 202/986-9706

CONTACT PERSON: _____ DAVID SWANSON

VENDOR NUMBER: _____ 366009499

_____ JULY 31, 2003

CONTRACT PERIOD: _____ TO COVER PERIOD THROUGH JULY 31, 2002

P.C.I. EDUCATIONAL PUBLICATION CO., P.O. BOX 34270, SAN ANTONIO, TX 78265-4270

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>Pre-K Early Childhood</u>	0 % _____
	<u>Elementary</u>	0 % _____
	<u>MS, HS, Adult</u>	0 % _____
SINGLE TITLE ORDERS	<u>At Risk</u>	0 % _____
ON MOST TRADE TITLES		

- a.) Shipping will be at 8% w/a minimum of \$4.00.
b.) Contact company on orders over \$2,000.00 for special pricing or shipping.

TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	74-2929624	
TELEPHONE NUMBER:	800/594-4263	
FAX NUMBER:	888/259-8284	
CONTACT PERSON:	ED DODD	
VENDOR NUMBER:	742929624 A	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

~~INTERGALATIC INC DBA~~ BOOKMAN'S USED BOOKS, 1056 S COUNTRY CLUB DRIVE, MESA, AZ 85210

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
PAKING WILL BE DETERMINED	_____	_____
AT TIME OF PURCHASE	_____	_____
	_____	_____
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	86-0336886	
TELEPHONE NUMBER:	520/881-1744	
FAX NUMBER:	520/325-6217	
CONTACT PERSON:	F.E.SEIF, VICE PRESIDENT	
VENDOR NUMBER:	860336886 A	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

NIMCO INC, 102 HIGHWAY 81 NORTH, CALHOUN, KY 42327

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>NATIONAL CENTER FOR DRUG & VIOLENCE PREVENTION</u>	<u>10</u>
	<u>SCHOOL TO WORK</u>	<u>10</u>
	<u>VIOLENCE PREVENTION</u>	<u>10</u>
	<u>FAMILY & CONSUMER SCIENCE</u>	<u>10</u>

TERMS: NET 30

FEDERAL TAX ID NUMBER: 61-1170820

TELEPHONE NUMBER: 800/962-6662

FAX NUMBER: ~~800/541-0007~~ **270/273-5029**

CONTACT PERSON: LEIGH WEISSER (X131)

VENDOR NUMBER: 611170820

CONTRACT PERIOD: TO COVER PERIOD THROUGH **JULY 31, 2003**
~~JULY 31, 2002~~

PRICING

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	04-14113460
TELEPHONE NUMBER:	81/848-1000 602/269-1080
FAX NUMBER:	781/848-1221
CONTACT PERSON:	MARY M. BOHAN
VENDOR NUMBER:	041413460 B
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

LATIN AMERICAN PERIODICALS, 2555 N COYOTE DRIVE #109, TUCSON, AZ 85745

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>MAGAZINES</u>	<u>8.0 %</u>
	<u>FOTONOVELAS</u>	<u>8.0 %</u>

*** SEE CATALOG***

Latin American Periodicals also offers a 2.0% discount for prompt payment, before the "Net 20 days" term.

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	86-0972413
TELEPHONE NUMBER:	520/690-0643
FAX NUMBER:	520/690-6574
CONTACT PERSON:	OSCAR B. SERRANO BERNARDO SERRANO
VENDOR NUMBER:	860972413
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003 JULY 31, 2002

BOOKS ON TAPE INC, P.O. BOX 7900, NEWPORT BEACH, CA 92658

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
B-O-T proprietary titles		<u>30% - 60%</u>
Distributed titles	<u>"Produced by-"</u>	<u>NET - 20%</u>

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	95-2888317
TELEPHONE NUMBER:	800/541-5525 ext. 334
FAX NUMBER:	714/825-0764
CONTACT PERSON:	Melissa Wey
VENDOR NUMBER:	952888317 A
CONTRACT PERIOD:	TO COVER PERIOD THROUGH

JULY 31, 2003
~~JULY 31, 2002~~

LIBRERIA DISTRIBUIDORA & EDICIONES UNIVERSAL, P.O. BOX 450353 SHENANDOAH ST., MIAMI, FL 33245-0353

B0604539/C763001

NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>Spanish language books</u>	<u>20%</u>
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	65-0063530	
TELEPHONE NUMBER:	305/642-3234	
FAX NUMBER:	305/642-7978	
CONTACT PERSON:	Marta Salvat-Golik	
VENDOR NUMBER:	650063530	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

RECORDED BOOKS INC, 270 SKIPJACK RD, PRINCE FREDERICK, MD 20678

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	<u>Spring 2001 Library</u>	<u>10%</u>
	<u>*Assorted Unabridged Plans</u>	<u>20%</u>
	<u>**Abridged Plans</u>	<u>40%</u>
	<u>*Sample-Rewords Program</u>	<u>30%</u>

***Changes quarterly**

****Changes monthly**

TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	13-4077163 52-1214207	
TELEPHONE NUMBER:	00/638-1304	
FAX NUMBER:	410/414-2576	
CONTACT PERSON:	Susan Keith ROBERT EVANS	
VENDOR NUMBER:	521214207	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

POWELLS BOOKS INC, 7 NW 9TH AVENUE, PORTLAND, OR 97209

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
	Per Web Site <u>www.powells.com</u>	
TERMS:	NET 30	
FEDERAL TAX ID NUMBER:	93-0794762	
TELEPHONE NUMBER:	503/228-0540 x281	
FAX NUMBER:	503/228-1142 503/279-1142	
CONTACT PERSON:	Ronna Olsen Ann Smith	
VENDOR NUMBER:	930794762	
CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002

VOLUNTEER NON-PROFIT SERVICE ASSOCIATION, 2336 E. MULBERRY ST, PHOENIX, AZ 85016

B0604539/C763001
NIGP CODE: 715 10

PRICING

Pricing:	Catalog Designation	% Discount Offered
\$ 1.00 – 2.00 Per book		

* WE CAN COMPLY

TERMS:	NET 30
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FEDERAL TAX ID NUMBER:	86-6053762
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TELEPHONE NUMBER:	602/955-6306
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FAX NUMBER:	480/998-7930
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CONTACT PERSON:	Judith & Saccarsy
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VENDOR NUMBER:	866053762
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CONTRACT PERIOD:	TO COVER PERIOD THROUGH	JULY 31, 2003 JULY 31, 2002
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AGS, 4201 WOODLAND RD, CIRCLE PINES, MN 55014-1796

B0604539/C763001
NIGP CODE: 715 10

Pricing:

Catalog Designation	% Discount Offered-prices in effect until 08/31/02 Catalog prices already include a 25% educational discount
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<u>2003 Elementary</u>	<u>0%</u>
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<u>2003 Secondary</u>	<u>0%</u>
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Shipping not included

TERMS:	NET 30
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FEDERAL TAX ID NUMBER:	41-0802162
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VENDOR NUMBER:	410802162 A
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TELEPHONE NUMBER:	800/328-2560
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FAX NUMBER:	800/471-8457
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CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003
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BRODART CO, 100 NORTH ROAD P O BOX 300, MCELHATTAN, PA 17748

B0604539/C763001
NIGP CODE: 715 10

Pricing:

Catalog Designation	% Discount Offered
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<u>Current Brodart Supplies and Furnishings Catalog</u>	<u>15%</u>
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15% OFF CURRENT FULL LINE LIBRARY & FURNISHINGS CATALOG

EXCLUSIONS: Security Systems & Accessories, Image Mouse, & Scan Pro Products

\$25.00 MINIMUM ORDER

FOB: Supplies: Destination

Furniture: Origin (prepaid & added to invoice)

Discounts are taken from current catalog prices at the time of order. New catalogs are distributed annually in January.

DELIVERY: Library & Audiovisual Supplies: 7/10 days after receipt of order of in-stock items.

Furniture & Equipment: 4/6 weeks after receipt of order.

TERMS: Net 30 days

QUOTE #D29334 MUST BE REFERENCED ON YOUR PURCHASE ORDER

TERMS:	NET 30
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FEDERAL TAX ID NUMBER:	23-2248758
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VENDOR NUMBER:	232248758 E
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TELEPHONE NUMBER:	800/233-8467
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FAX NUMBER:	800/578-1064
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CONTACT PERSON:	LYNDA PIERCE
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CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003
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CREATIVE POCKETS INC, 864 MARYS PARK PLACE, WINTER GARDEN, FL 34787
(ADDED 9/26/02)

B0604539/C763001
NIGP CODE: 715 10

Pricing:

Catalog Designation	Discount Offered
<u>Complete Package</u>	<u>39.95</u>
<u>Children's Aprons</u>	<u>9.95</u>

TERMS: NET 30

FEDERAL TAX ID NUMBER: 59-3633582

VENDOR NUMBER: 593633582

TELEPHONE NUMBER: 407/877-4020

FAX NUMBER: 407/877-4025

CONTACT PERSON: DEE DEE MERRILL

CONTRACT PERIOD: TO COVER PERIOD THROUGH JULY 31, 2003

SCHOLASTIC LIBRARY PUBLISHING, 90 SHERMAN TURNPIKE, DANBURY, CA 06816
(ADDED 9/26/02)

B0604539/C763001
NIGP CODE: 715 10

Pricing:

Catalog Designation	% Discount Offered
<u>2002-2003 Children's press and Franklin Watts</u>	<u>25%</u>
<u>2002-2003 Scholastic Trade books for your library</u>	<u>40%</u>
<u>Fall 2002 Grulier School and Library Catalog</u>	<u>Volume discount-per catalog</u>

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	06-1226353
VENDOR NUMBER:	06-1226353 A
TELEPHONE NUMBER:	800/621-1115
FAX NUMBER:	203/797-3657
CONTACT PERSON:	KATHY BROWN
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003

WORLD BOOK INC, 10800 N 101 PLACE, SCOTTSDALE, AZ 85260
ADDED (10/3/02)

B0604539/C763001
NIGP CODE: 715 10

Pricing:	Catalog Designation	% Discount Offered
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Prices in the catalog are discounted for schools and libraries.

Quantity purchasing reduces the price in most cases.

There is no shipping/handling charge.

*Better to order from sales representatives due to products on sale and in many cases, lower prices.

CATALOGS INCLUDED (on file)

Sole Source letter

TERMS:	NET 30
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FEDERAL TAX ID NUMBER:	36-2364281
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VENDOR NUMBER:	362364281 A
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TELEPHONE NUMBER:	480/451-9583
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FAX NUMBER:	480/451-0570
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CONTACT PERSON:	KIT BRENNAN
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CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003
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BAKER & TAYLOR BOOKS, VIDEO, SOFTWARE, 2709 WATER RIDGE PARKWAY #500, CHARLOTTE, NC 28217

(Added 11/07/02)

B0604539/C763001

NIGP CODE: 715 10

CATEGORY DEFINITION	DEFINITION	DISCOUNT
I.	Adult Trade Hardcover Editions (Popular Fiction & Non-Fiction)	1-4 copies/title 41.0% 5+ copies/title 42.0%
II.	Juvenile Trade Hardcover Editions (Popular Fiction & Non-Fiction)	1-4 copies/title 41.0% 5+ copies/title 42.0%
III.	Adult Quality Paperback Editions (Popular Fiction & Non-Fiction)	1 copy/title 25.0% 2-4 copies/title 30.0% 5+ copies/title 35.0%
IV.	Juvenile Quality Paperback Editions (Popular Fiction & Non-Fiction)	1 copy/title 25.0% 2-4 copies/title 30.0% 5+ copies/title 35.0%
V.	Mass Market Paperback Editions	1 copy/title 25.0% 2-4 copies/title 30.0% 5+ copies/title 35.0%
VI.	Single Edition Reinforced(juvenile)	17.0%
VII.	Publisher's Library Edition(juvenile)	17.0%
VIII.	University Press Trade Editions	10.0%
IX.	Text, Technical, Reference and Small Press Editions (May be of any binding and includes non-trade University Press titles and unabridged spoken word audio)	5.0%*
X.	Enhanced Service Program**	0% + \$4.95/unit
XI.	Spoken Word Audio(primarily abridged) (Includes some popular unabridged)	45.0%

* Titles which receive minimal publisher discount will be invoiced at publisher's list price.

** Titles where Baker & Taylor receives no discount from the publisher pr prepayment is required by the publisher or publishers whose titles have limited demand/ or non-commercial publishers will be invoiced at list price plus \$4.95/unit service charge.

TERMS: NET 30

FEDERAL TAX ID NUMBER: 561761729

VENDOR NUMBER: 561761729 E

TELEPHONE NUMBER: 800-775-7930

FAX NUMBER: 704-329-8989

CONTACT PERSON: Lee Ann Queen

CONTRACT PERIOD: TO COVER PERIOD THROUGH JULY 31, 2003

CREATIVE KIDS CLASSROOM SUPPLY, 5411 MANOR DRIVE, SUGARLAND, TX 77479
(ADDED 12/26/02)

B0604539/C763001
NIGP CODE: 715 10

Pricing:

Catalog Designation	% Discount Offered
<u>Creative Kids Classroom Supply</u>	<u>15%</u>

TERMS: NET 30

FEDERAL TAX ID NUMBER: 76-0667893

VENDOR NUMBER: 76-0667893 A

TELEPHONE NUMBER: 800/613-2788

FAX NUMBER: 800/613-3417

CONTACT PERSON: BRENDA MCELROY

CONTRACT PERIOD: TO COVER PERIOD THROUGH JULY 31, 2003

GALE GROUP INC, 27500 DRAKE ROAD, FARMINGTON HILLS, MI 48331-3535

(added 2/20/03)

B0604539/C763001

NIGP CODE: 715 10

Pricing:

Catalog Designation	% Discount Offered
Gale School Print & Electronic Reference Catalog-Spring 2003	5% on standing orders
Shipping & Handling	up to 7% of invoice
Library Processing	see attached handout
Foundation Plan	*see below
Gale Pre-Pub Club	*see below
Disaster Discount Plan	*see below

*Foundation Plan

Gale offers one-time Foundation Plan discount on print titles to help libraries build collections quickly. Ask your Gale representative how to take advantage of the following discount plans for new libraries:

- 20% on orders between \$2,500-\$4,999
- 25% on orders between \$5,000-\$9,999
- 30% on orders over \$10,000
- 10% on U*X*L and Oceano orders over \$1,000
- 5% on Greenhaven, Lucent and KidHaven orders over \$1,000 (in addition to regular library discount of 20%)
- 15% on Thorndike Press orders up to \$500; 20% on orders between \$500-\$1,000; 20% and free shipping on orders over \$1,000

*Gale Pre-Pub Club

Obligation free program saves 10%-25% on new and forthcoming titles from Gale and its imprints

*Disaster Discount Plan

Any library that suffers a major loss due to fire, flood, tornado or other natural disaster, is entitled to a 50% discount on any titles previously purchased from Gale to rebuild its collection.

GALE GROUP INC, 27500 DRAKE ROAD, FARMINGTON HILLS, MI 48331-3535

TERMS:	NET 30
FEDERAL TAX ID NUMBER:	06-1411737
VENDOR NUMBER:	061411737
TELEPHONE NUMBER:	800-877-4253
FAX NUMBER:	800-414-5043
CONTACT PERSON:	KAREN BAILEY (x8886) ELAINE ROSS (x1044)
CONTRACT PERIOD:	TO COVER PERIOD THROUGH JULY 31, 2003